

# Cache Connectivity

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# Distribution Evolution

- Push Cache
- Seamless Shop
- Pull (Shopping) Cache



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# Push Cache (ARI)



Close    \$175    3 rooms  
\$150    8 rooms    LOS



Availability

Rates

Inventory

	Push (ARI) Cache
<b>Restrictions</b>	
Close Out	✓
No Arrival	✓
No Departure	✓
Min Stay	✓
Max Stay	?
FPLOS	?
<b>Pricing</b>	
Daily Pricing	✓
Occupancy	Partial
<b>Revenue Mgmt</b>	
BAR Stay Date	✓
BAR by LOS	Partial
Rate Hurdles	Partial
<b>Concerns</b>	
Always On	
Latency	<input type="checkbox"/>
Overbooking Danger	✓

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# Seamless Shop



**June 5 – June 7**  
**2 Adults / 1 Child**



KB/RAK: \$130  
 QB/RAK: 110

	Seamless
<b>Restrictions</b>	
Close Out	✓
No Arrival	✓
No Departure	✓
Min Stay	✓
Max Stay	✓
FPLOS	✓
<b>Pricing</b>	
Daily Pricing	✓
Occupancy	✓
<b>Revenue Mgmt</b>	
BAR Stay Date	✓
BAR by LOS	✓
Rate Hurdles	✓
<b>Concerns</b>	
Always On	✓
Latency	
Overbooking Danger	

# Pull (Shopping) Cache



Arrival: June 5

# Nights	1	2	3	4
KB/RAK	\$125	\$130	\$175	
QB/RAK		\$110	\$155	\$195

	Pull Cache
<b>Restrictions</b>	
Close Out	✓
No Arrival	✓
No Departure	✓
Min Stay	Partial
Max Stay	Partial
FPLOS	Partial
<b>Pricing</b>	
Daily Pricing	✓
Occupancy	Partial
<b>Revenue Mgmt</b>	
BAR Stay Date	✓
BAR by LOS	Partial
Rate Hurdles	Partial
<b>Concerns</b>	
Always On	
Latency	
Overbooking Danger	?

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## FUTURE CONNECTIVITY OPTIONS?

- Cache Change Discovery Service (pull/pull cache)
  - Intercontinental Hotels
- Cache Change Publishing Service (push/pull cache)
  - Sabre Hospitality Solutions
- Cache Shopping Push (push shopping data)
  - Sabre Hospitality Solutions / Expedia

# Push (Shopping) Cache



Arrival: June 5

# Nights	1	2	3	4	5	6	7
Price	\$125	\$110	\$155	\$195		\$130	\$120

	Push Shopping Cache
<b>Restrictions</b>	
Close Out	✓
No Arrival	✓
No Departure	✓
Min Stay	Partial
Max Stay	Partial
FPLOS	Partial
<b>Pricing</b>	
Daily Pricing	✓
Occupancy	Partial
<b>Revenue Mgmt</b>	
BAR Stay Date	✓
BAR by LOS	Partial
Rate Hurdles	Partial
<b>Concerns</b>	
Always On	
Latency	<input type="checkbox"/>
Overbooking Danger	?

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# Connectivity Comparison



	Push (ARI) Cache	Seamless	Pull Cache	Push Shopping Cache
<b>Restrictions</b>				
Close Out	✓	✓	✓	✓
No Arrival	✓	✓	✓	✓
No Departure	✓	✓	✓	✓
Min Stay	✓	✓	Partial	Partial
Max Stay	?	✓	Partial	Partial
FPLOS	?	✓	Partial	Partial
<b>Pricing</b>				
Daily Pricing	✓	✓	✓	✓
Occupancy	Partial	✓	Partial	Partial
<b>Revenue Mgmt</b>				
BAR Stay Date	✓	✓	✓	✓
BAR by LOS	Partial	✓	Partial	Partial
Rate Hurdles	Partial	✓	Partial	Partial
<b>Concerns</b>				
Always On		✓		
Latency	■		■	■
Overbooking Danger	✓		?	?

Thank You

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